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Chris Black is SVP in KeyBank Real Estate Capital's multifamily financing group. He specializes in the origination of permanent mortgage financing for owners of multifamily assets through all of KeyBank's platforms, including Fannie Mae, Freddie Mac, FHA, CMBS and life companies. Black was recently promoted to manager of the commercial mortgage group's national accounts team, which is responsible for providing multifamily financing solutions for KeyBank's institutional borrowers. Through a collaborative effort with KeyBank's Institutional Real Estate Group, Black and his team originated more than \$1 billion in multifamily loans in 2015. They are on track to more than double that number in 2016. Known for his determination to deliver the absolute best for KeyBank's clients, combined with a deep knowledge of the multifamily real estate market and expertise in various debt products, Black has developed an impressive roster of repeat clients.